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FOR IMMEDIATE RELEASE:

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Queres joins Ephesoft as a Platinum Partner

Leading Spanish open source systems integrator adds Ephesoft to its product portfolio

(Irvine, CA: July 27, 2012) Ephesoft Inc., the leader in providing advanced cloud-ready capture solutions, today announced that Queres Tecnologias, S.L., a specialist in open source business solutions for the Spanish market, has joined the Ephesoft Partner Program as a Platinum Partner.

Since 2006, Queres has focused on the open source platform which is well established and a proven business model in Spain due to its lower cost of ownership, multi-platform support, and vendor independence. Queres has built the company on their thorough technical expertise with the Alfresco content management system. Consequently they have a broad range of installed Alfresco customers covering many industries. Queres' strong commitment to their customers means they consistently renew more than 90% of all customers each year. Queres has increasingly found its customers needing advanced document capture tools including classification and data extraction. With Ephesoft's tight integration with Alfresco using the CMIS integration, the two products work smoothly together without any coding. The result is a complete capture to content solution.

Victor Fariña, CEO Queres, added: "Most of our customers and prospects are looking for document capture solutions that can connect easily with Alfresco, that can grow easily and on the Open Source sector. That's why Queres looks for solutions that can cover the gap between Document Management and physical paper. We always try to start partnerships that can benefit our customers, and this is a good partnership".

"Customers are looking for partner companies that can bridge the gap between their business demands and technology capabilities," said Ian Pope, VP of Sales and Marketing for Ephesoft EMEA. "They need to trust in a company that can act as an expert adviser for their long-term strategic technology plans. Queres have proved this with many customers in both Commercial and Government organisations. Their existing Alfresco client-base makes them an ideal Partner for Ephesoft."



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About QUERES Tecnologias, S.L.

Queres Tecnologias, S.L. specializes in bringing the latest open source technologies to the Spanish market. They are authorized representatives of Alfresco where they are a Gold partner. Queres has expertise on ECM solutions and Mobile platforms (mainly IOS), making content and information accesible everywhere. Queres has technical experts in Java, J2EE, XML, IOS, and related technologies.

About EPHESOFT

Ephesoft, Inc. is headquartered in Laguna Hills, California with offices in Maidenhead, England. Ephesoft's document capture solutions are open-source and cloud-ready, offering extreme flexibility and accessibility for a wide range of customers. The company has been experiencing rapid growth in both the US and EMEA markets. For more information visit www.ephesoft.com or call (949) 335-5335.

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